

Absolute Total Care Virtual Provider Town Hall

Facilitator: Jennifer Marchant, Senior Director, Business Operations

2/2/2021

1-866-433-6041 ATC-11032020-AP-1.1

absolutetotalcare.com

Town Hall Dates

Presenter: Jennifer Marchant, Senior Director, Business Operations

- November 5, 2020 from 10 to 11 a.m.
- November 11, 2020 from 2 to 3 p.m.
- November 17, 2020 from 2 to 3 p.m.



Meeting Overview

Presenter: Jennifer Marchant,

Senior Director, Business Operations

- Absolute Total Care Healthy Connections Medicaid
- Absolute Total Care Medicare-Medicaid Plan
- Allwell from Absolute Total Care
- Ambetter from Absolute Total Care
- Website
- Secure Provider Portal
- Claims 411 Did You Know?
- Network Development and Participation
- Eligibility
- Closing Healthcare Effectiveness Data and Information Set (HEDIS) Gaps
- Balance Billing
- Start Smart for Your Baby
- Questions and Open Discussion
- Door Prize Drawings



Provider Relations Team

Presenter: Jennifer Marchant, Senior Director, Business Operations



Name	Title	Email
Jennifer Marchant	Senior Director, Business Operations	jmarchant@centene.com
SaBrina Macon	Senior Manager, Provider Relations	SaBrina.Macon@wellcare.com
Andrea Anderson	Provider Network Specialist II	andanderson@centene.com
Czai Cobb	Provider Network Specialist II	czcobb@centene.com
LaToya Jones	Provider Network Specialist II	latoya.jones3@centene.com
Porsha Lewis	Provider Network Specialist II	porsha.lewis@centene.com
Regina Meade	Provider Network Specialist II	regina.meade@centene.com

Provider Relations Team

Presenter: Jennifer Marchant, Senior Director, Business Operations



Name	Title	Email
Shawn Eason	Provider Network Specialist II	season@centene.com
Tammy Nollen	Provider Network Specialist II	tammy.r.nollen@centene.com
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Lynn Branche	Provider Network Specialist I	lbranche@centene.com
Tamara Butler	Provider Network Specialist I	tamara.s.butler@centene.com
Wendy McCrea	Provider Network Specialist I	wendy.mccrea@centene.com

Absolute Total Care Healthy Connections Medicaid

Presenter: Lynn Branche,

Provider Network Specialist I

- Serving approximately 130,000 members in 46 counties
- 2021 benefit updates:
 - Telehealth services for medical and behavioral health
 - Copay waived for medically necessary COVID-19 testing
 - $\circ~$ Boys and Girls Club
 - Boy Scouts and Girl Scouts
 - Step2Success





Absolute Total Care Healthy Connections Medicaid

Presenter: Lynn Branche,

Provider Network Specialist I

- My Health Pays rewards: https://www.absolutetotalcare.com/providers/resources/member-rewardsallwell/Medicaid-Member-Rewards.html
- Members can earn \$5 to \$25 by completing healthy behaviors, including:
 - o Getting a flu vaccine (one per flu season)
 - Completing the Health Risk Screening
 - Getting an Annual Well Care Visit with primary care provider (PCP)
 - o Getting diabetes care (HBA1c, Kidney, retinopathy)
 - Getting breast and cervical cancer screenings
 - o Getting certain immunizations
 - o Getting infant well care visits with PCP
 - Completing a Notification of Pregnancy (NOP) Form
 - Getting a postpartum doctor visit



Absolute Total Care Medicare-Medicaid Plan



Presenter: Christine DeLong,

Manager, Operations

- Serving approximately 6,000 members in 41 counties
- Two new counties (Darlington and Horry)
- 2021 benefit updates:
 - Telehealth services for medical and behavioral health
 - Transportation: Unlimited one-way rides to plan-approved locations
 - Over-the-counter: \$100 per calendar quarter
 - Hearing: One hearing aid per calendar year
 - Fitness: Up to \$250 toward gym membership



Absolute Total Care Medicare-Medicaid Plan



Presenter: Christine DeLong,

Manager, Operations

- My Health Pays rewards: https://www.absolutetotalcare.com/providers/resources/member-rewardsallwell/Medicaid-Member-Rewards1.html
- Members can earn \$20 by completing healthy behaviors, including:
 - o Getting a flu vaccine
 - o Getting ongoing diabetes care
 - o Getting a breast cancer screening
 - Going to a follow-up visit after hospitalization
 - o Getting a colon cancer screening

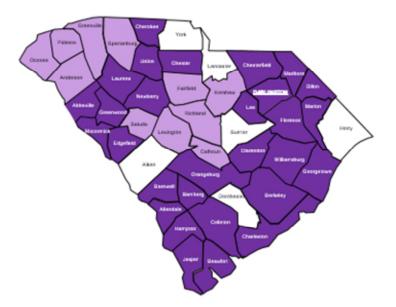
Allwell from Absolute Total Care

Presenter: Christine DeLong,

Manager, Operations

- Allwell Medicare (HMO) and Allwell Dual Medicare (HMO D-SNP)
- Serving approximately 5,000 members in 40 counties
- One new county (Darlington)
- 2021 benefit updates:
 - Telehealth services for medical and behavioral health
 - D-SNP transportation
 - o Over-the-counter
 - o **Dental**
 - Hearing
 - o Routine Vision
 - Fitness





HMO: H1436-002 – 29 counties HMO: H1436-004 – 11 counties HMO D-SNP: H1436-005 – 40 counties

Allwell from Absolute Total Care



Presenter: Christine DeLong, Manager, Operations

- My Health Pays rewards: https://www.absolutetotalcare.com/providers/resources/member-rewardsallwell/Medicare-Member-Rewards.html
- Members can earn \$20 by completing healthy behaviors, including:
 - Getting a flu vaccine
 - o Getting ongoing diabetes care
 - Getting a breast cancer screening
 - Going to a follow-up visit after hospitalization
 - Getting a colon cancer screening



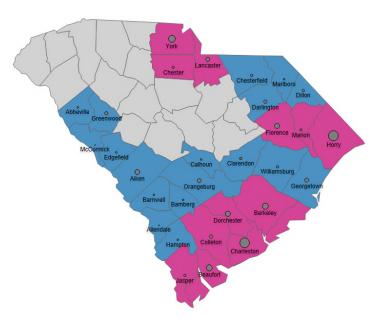
Ambetter from Absolute Total Care

Presenter: Demetrius Fleming,

Manager, Operations

- Health Insurance Marketplace
- Serving approximately 11,000 members in 30 counties
- Eighteen new counties
- 2021 benefit updates:
 - \$0 copay for telehealth services for medical care
 - Health Savings Accounts
 - o **Dental**
 - o Routine vision
 - Concierge services for disease management





Ambetter from Absolute Total Care

Presenter: Demetrius Fleming, Manager, Operations



- My Health Pays rewards
- Members can earn \$25/\$50 by completing healthy behaviors, including:
 - Getting a flu vaccine
 - Getting an annual wellness exam
 - Completing Wellbeing Survey
 - Completing platform activities

Website

Presenter: Tammy Nollen, Provider Network Specialist II

Website: absolutetotalcare.com



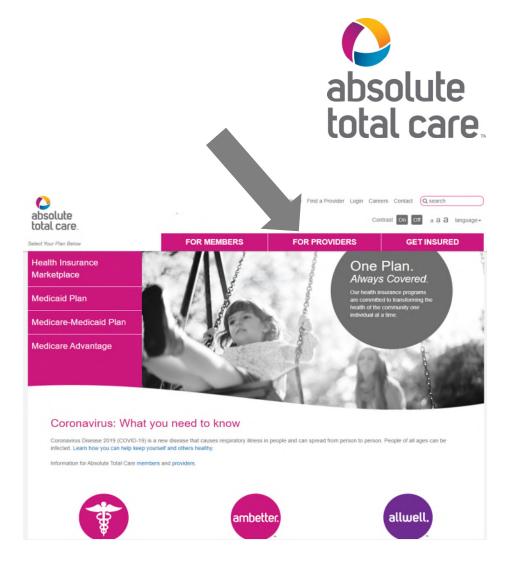




Website

Presenter: Tammy Nollen, Provider Network Specialist II

- For Providers section
- Pre-Auth Check Tool
- Clinical and Payment Policies



Secure Provider Portal

Presenter: Andrea Anderson, Provider Network Specialist II



https://www.absolutetotalcare.com/login.html

Our site has been designed to help you get your job done. Manage all products with ease in one location Check Eligibility Find out if a member is eligible for service.	User Name (Email) name@domain.com Password Login
Check Eligibility	Password
Authorize Services See if the service you provide is reimbursable.	Eerood Passaverd / Unlock Account Need To Create An Account? Registration is fast and simple, give it a try.
Manage Claims Submit or track your claims and get paid fast.	Create An Account
Submit of their your claims and get paid last.	How to Register Our registration process is quick and simple Please click the button to learn how to register.
	Provider Registration Video



Secure Provider Portal

Presenter: Andrea Anderson,

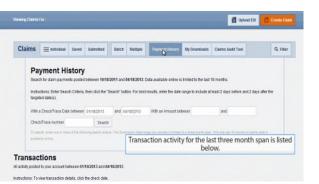
Provider Network Specialist II

Patient information

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0	02/19/2013	John90488 Doe90488	M050ILE00500					
0	02/19/2013	John620056 Doe620056	M050ILE00510					
0	02/19/2013	John299458 Doe299458	M050ILE00509					
63	02/19/2013	John409330 Doe409330	M050ILE00503					

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PEND	IP0079509	9232	Johnt	070 Doe9469	02/15/2013	12/31/0989	INPATIENT	Medical
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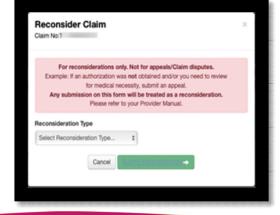
Secure Provider Portal

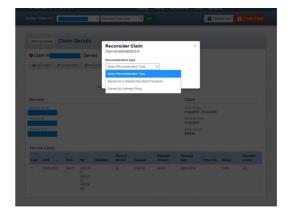
Presenter: Andrea Anderson, Provider Network Specialist II

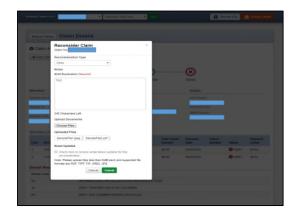
- Provider reconsideration
 - Review process
 - o Correct routing and procedure
 - o Most common issues

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Claims 411 – Did You Know?

Presenter: Shawn Eason, Provider Network Specialist II

- Most common claim rejection
 - Member Not Valid at Date of Service (DOS)
 - o Invalid Member
 - Invalid Member Date of Birth (DOB)
- Always utilize the eligibility tab on the Secure Provider Portal prior to services to avoid these rejections
- Most common claim denial
 - Services Not on the Fee Schedule are Not Separately Reimbursable
 - o This Service is Not Covered
 - o Duplicate Claim Service
 - CMS Medicaid NCCI Unbundling
 - No Authorization on File that Matches Service(s) Billed



Claims 411 – Did You Know?

Presenter: Regina Meade,

- Provider Network Specialist II
- Clinical and payment policies
 - Utilize these policies for any NCCI or HCI edit denials
 - Denials with a code consisting of lower case letters is an HCI edit denial and will require Medical Records to be submitted for review
 - You can find these policies located under Provider Resources tab in the For Providers section on the website
- Pre-authorization
 - The Pre-Auth Check Tool
 - A great tool to utilize to avoid authorization denial
 - All inpatient services require an authorization
 - Professional services being performed per inpatient stay require a separate authorization and must be obtained to avoid claims denying for no authorization on file
- Provider news
 - Provider News can be found on the website under the For Providers section. In addition to Centene news, you will find articles to include updates to billing, updated codes newly requiring authorizations, CMS and SCDHHS regulation updates, etc.



Network Development and Participation



Presenter: Regina Meade, Provider Network Specialist II

- Network development
 - If you are interested in joining our network, call Provider Services at 1-866-433-6041, or to request a contract, email us at atc_contracting@centene.com
 - You can also find resources related to becoming a provider, such as the Contract Initiation Form and Provider Data Forms, on the Provider Manuals and Forms section of the website
 - For contract updates and questions (i.e., change of ownership, TIN resignations, amendments, etc), send an email to atc_contracting@centene.com

Network Development and Participation

Presenter: Regina Meade,

Provider Network Specialist II Network participation



- The enrollment, credentialing, and recredentialing processes exist to ensure that participating providers meet and remain compliant to the criteria established by Absolute Total Care, as well as government regulations and standards of accrediting bodies
- Providers must submit a Provider Data (Add) Form and Current W-9 to 0 SouthCarolinaPDM@centene.com to begin the credentialing process
 - Refer to the Provider Manual for more information on requirements for network participation
 - This process takes approximately 90 days to complete (follow ups prior to receiving the Welcome Letter can be done so by emailing SouthCarolinaPDM@centene.com)
 - Recredentialing is performed at least every 36 months
- Provider updating existing participating providers and locations may do so by 0 emailing the Provider Data Form (Update) to SouthCarolinaPDM@centene.com

Eligibility

Presenter: Porsha Lewis, Provider Network Specialist II



- Member eligibility should be checked each month and each time prior to rendering services
- The Absolute Total Care Secure Provider Portal or the Interactive Voice Response (IVR) system (1-855-766-1497) are available 24 hours a day, seven days a week

Closing Healthcare Effectiveness Data and Information Set (HEDIS) Gaps



Presenter: Czai Cobb,

Provider Network Specialist II

- Ways to close gaps:
 - Face-to-face contact
 - Email campaigns
 - o Clinical days
 - o Outreach calls
 - Mailer campaigns



Balance Billing

Presenter: LaToya Jones, Provider Network Specialist II

• What is balance billing?



- Seeking payment from members for the difference between the billed charges and the contracted rate paid by the plan
 - Payments less any copays, coinsurance, or deductibles are considered payment in full
- Prohibited by federal law
 - Federal law bars Medicare providers and suppliers from billing an individual enrolled in the QMB program for Medicare Part A and Part B cost-sharing under any circumstances
 - Original Medicare and Medicare Advantage providers and suppliers not only those that accept Medicaid – must not charge individuals enrolled in the QMB program for Medicare cost-sharing

Balance Billing

Presenter: LaToya Jones, Provider Network Specialist II



- Steps to ensure compliance with QMB billing prohibitions
 - Establish processes to routinely identify the QMB status of Medicare beneficiaries prior to billing for items and services
 - Ensure that a Member Acknowledgement Statement has been signed by both the provider and the Absolute Total Care member for non-covered services prior to rendering said service
 - If you have erroneously billed these members, recall the charges (including referrals to collection agencies) and refund the invalid payments

Presenter: Betty Smith, Lead Program Coordinator

- Program goals
 - o Early identification of pregnant members and their risk factors
 - Reducing the risk of pregnancy complications
 - o Better birth outcomes
- Strategy
 - Submission of NOP Form
 - o High-risk members are prioritized for Care Management Program
 - OB Nurse Care Managers collaborate with members and providers to improve maternal and infant health



Presenter: Betty Smith, Lead Program Coordinator

• NOP Form sample

absolute total care. Heavy connectors
This form is confidential. If you have any problems or questions, please call Absolute Total Care at 1-866-433-6041 (TTY: 711). This form is also available online at absolutetotalcare.com.
*Required Field
'Are You Pregnant? Yes No ' If you are pregnant, please continue to answer all the questions.
Return the form in the envelope provided. When your answers are received, a gift will be mailed to you! We may call you if we find that you are at risk for problems with your pregnancy.
*Medicaid ID #: Today's Date MMDDYYYY:
Your First Name:
Your Last Name:
*Your Birth Date MMDDYYYY:
Mailing Address:
City: Zip Code: Zip Code:
Home Phone: Cell Phone:
Would you like to receive text messages about pregnancy and newborn care? Yes
If you do not have an unlimited texting plan, message and data rates may apply. Text STOP to unsubscribe. Please note, texting is not secure and may be seen by others.
Email Address:
"Your OB Provider's Name:
*Your Due Date MMDDYYYY:
Primary insurance (for mom or baby) other than Medicaid? 🔡 Yes
Race/Ethnicity (select all that apply): White Black/African American Hispanic/Latina
American Indian/Native American Asian Hawaiian/Pacific Islander
Other If other ethnicity, please specify:
Preferred Language (if other than English):
Planning to breastfeed? Yes No If no, what is the reason?
Pediatrician chosen? Yes No Pediatrician Name:
Number of Full Term Deliveries: Number of Miscarriages.
Number of Preterm Deliveries: Number of Stillbirths:
Height (Feet, Inches): Pre-Pregnancy Weight:
*Do you have any of the following? Yes No If yes, mark all that apply.
Your Medical History
Previous preterm delivery (<37 weeks or a delivery more than three weeks early)?
Recent delivery within past 12 months? Yes No Was delivery within past 6 months? Yes No
Previous C-Section?
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absolute total care.

*Medicaid ID #: Name: Last, First: Sickle Cell? Yes No Asthma? Yes No If yes, are asthma symptoms worse during pregnancy? Yes No High blood pressure (prior to pregnancy)? Yes No Previous neonatal death or stillbirth? Yes No HIV Positive? Yes No HIV Negative? Yes No Testing refused? Yes No AIDS? Yes No Thyroid Problems? Yes No If yes, is this a new thyroid problem? Yes No Seizure Disorder? Yes No Seizure within the last 6 months? Yes No Previous alcohol or drug abuse? Yes No Current Pregnancy History Preterm labor this pregnancy? Yes No Current gestational diabetes? Yes No Current twins? Yes No Current triplets? Yes No Currently having severe morning sickness? Yes No Current mental health concerns? Yes No List: Current STD7 Vee No List: Current tobacco use? Yes No Amount: If yes, are you interested in quitting? Yes No Current alcohol use? Yes No Amount: Current street drug use? Yes No Taking any prescription drugs (other than prenatal vitamins)? Yes No List: Any hospital stays this pregnancy? Yes No If yes, please list hospitalizations during this pregnancy. Social Issues Do you have enough food? Yes No Are you enrolled in WIC? Yes No Do you have problems getting to your doctor visits? Yes No Do you have reliable phone access? Yes No Are you homeless or living in a shelter? Yes No Are you currently experiencing domestic violence or feel unsafe in your home? 🔛 Yes 🧮 No Please list any other social needs you may have Please list anything else you would like to tell us about your health:

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Rev. 12 19 2019 SC-MNOP-2050-2

Presenter: Betty Smith, Lead Program Coordinator

- OB incentive reimbursements
 - Member NOP incentive:
 - Members earn \$25 if an NOP Form is submitted before the end of their second trimester
 - o Office staff NOP incentive
 - Provider office staff can be reimbursed up to \$25 for each NOP Form, up to a total of \$500 for the year
 - \$25 check per form submitted during first and second month
 - \$20 check per form submitted during second and third month
 - \$15 check per form submitted during fifth and sixth month
 - If an NOP Form has already been received from another source, subsequent NOP Forms would not be eligible for incentive reimbursement
 - Provider office staff must submit a copy of the NOP Form along with the Pregnancy Incentive Reimbursement Form to receive the incentive



Presenter: Betty Smith,

Lead Program Coordinator



- Physician incentive: 17P/Makena Program
 - Providers will be reimbursed \$100 for each eligible member enrolled in the 17P/Makena Program. Eligibility criteria includes the following:
 - Gestational age between 16 and 26 weeks
 - History of spontaneous preterm delivery
 - To obtain your incentive, you must complete both of the following:
 - Obtain an approved authorization from Absolute Total Care using the MCO Universal 17P/Makena Authorization Form found on our website.
 - This request must be faxed to our Pharmacy Department at the number listed on the form
 - Fax a copy of the completed MCO Universal 17P/Makena Authorization Form along with the Pregnancy Incentive Program Reimbursement Form to the Pregnancy Incentive Program Reimbursement Unit at 1-866-918-4451

Presenters: Jennifer Marchant, Senior Director, Business Operations and Lynn Branche, Provider Network Specialist I



Questions and Open Discussion

Presenter: Christine DeLong, Manager, Operations



Door Prize Drawings

Presenter: Jennifer Marchant, Senior Director, Business Operations



Adjournment

